

# AUTOMOTIVE INDUSTRY MANAGEMENT, BACHELOR OF APPLIED SCIENCE

## Specific Admission Requirements

An Associate of Science or Associate of Applied Science degree in Automotive is required.

Students who have completed automotive certificate programs are eligible to enter the AIM BAS if the certificate-awarding school was accredited by ASE for AST or MAST. Students from these certificate programs would complete required GT Pathways courses at a community college or at CSU Pueblo.

## Specific Program Requirements

- AIM majors are required to complete an approved curriculum with a minimum grade of C earned in all courses having an AIM prefix.
- AIM majors are required to demonstrate intellectual skills and knowledge in related business courses to satisfy the minor and institutional requirements.

Course	Title	Credits
AIM 305	REGULATORY, ENVIRO, HEALTH ISSUES	3.00
AIM 325	FUELS AND LUBRICANT PRODUCTION, MARKETING AND CONSERVATION	3.00
AIM 405	PERSONAL SELLING METHODS AND TECHNIQUES	3.00
AIM 425	AUTOMOTIVE FINANCIAL MANAGEMENT	5.00
AIM 345	ADVANCED AUTOMOTIVE SYSTEMS	5.00
AIM 355	AUTOMOTIVE SHOP PRACTICES	5.0
OPEN ELECTIVE		1.00
Total Credits		26

Required AAS in automotive will transfer in 64 credits toward this major.

This BAS may include up to 6 escrow credit hours (see the Academic Policies section of the catalog), which will be posted the semester prior to anticipated graduation. The escrow credit awarded will include 1 lower division elective credit and 5 upper division credits for AIM 345. This may be granted for AAS degree plus Automotive Service Excellence (ASE) entry level certification, upon review by program director.

Students with significant shop experience may be granted credit for prior learning for AIM 355 (5 upper division credits), upon portfolio review by program director.

## Specific Business Administration and Supervisory Management Minor Courses

Course	Title	Credits
ACCT 201	PRINCIPLES OF FINANCIAL ACCOUNTING	3
ACCT 202	PRINCIPLES OF MANAGERIAL ACCOUNTING	3.0
ECON 201	PRINCIPLES OF MACROECONOMICS	3.00
ECON 202	PRINCIPLES OF MICROECONOMICS	3.00
FIN 330	PRINCIPLES OF FINANCE	3.00
MGMT 201	PRINCIPLES OF MANAGEMENT	3.00

MGMT 301	ORGANIZATIONAL BEHAVIOR	3.00
MGMT 318	HUMAN RESOURCE MANAGEMENT	3.00
MGMT 410	LABOR MANAGMENT RELATIONS	3.00
MKTG 340	PRINCIPLES OF MARKETING	3.00
Total Credits		30

A cumulative grade point average of 2.000 is required in the BSAD minor courses.

## Institutional and General Education

Students must complete 120 credits total, with 40 credits upper division. Students will transfer in an AAS or AS degree with at least 15 general education credits. Course requirements in the major will address general education core competencies, thereby fulfilling the remainder of general education requirements.

## Specific Graduation Requirements

AIM Bachelor of Applied Science students will be required to complete at least 45 credits at CSU Pueblo and must have at least 40 total upper division credits to graduate.

## Planning Sheet

Disclaimer: The Planning Sheet is designed as a guide for student's planning their course selections. The information on this page provides only a suggested schedule. Actual course selections should be made with the advice and consent of an academic advisor. While accurately portraying the information contained in the college catalog, this form is not considered a legal substitute for that document. Students should become familiar with the catalog in effect at the time in which they entered the institution.

Note: Students are not allowed to count the same courses completed for general education requirements as course requirements in the Early Childhood Education major.