# AUTOMOTIVE INDUSTRY MANAGEMENT (AIM) 

## A grade of C or better is required for prerequisite courses.

AIM 105 AIM and College Life 1(1-0)
Fall, Spring.
Introduction to the industry from viewpoint of history, social impact, and future growth. Provide student exposure to AIM program policies and procedures, campus resources and college life.
Prerequisite: None.
Corequisite: None.
Registration Information: None.
AIM 110 Automotive Otto-Cycle Engines I MLR 1(1-0)
Fall.
Design and operational theory of Otto cycle automotive gasoline engines. Prerequisites: None.
Corequisites: AIM 110L.
Registration Information: None.
AIM 110L Automotive Otto-Cycle Engines I MLR Lab 2(0-4)

## Fall.

Practical experience with MLR related engine tasks focusing on compression, lubrication, cooling system and camshaft/timing belt service.
Prerequisites: None.
Corequisites: AIM 110.
Registration Information: None.
AIM 120 Automotive Electrical Systems I MLR 2(2-0) Fall.
Design, theory and operation of electrical/electronic fundamentals including Ohm's law, series \& parallel circuits, AC, DC, engine electrical systems; battery, starting, charging and inclusive of accessory system. Prerequisite: None.
Corequisite: AIM 120L.
Registration Information: None.
AIM 120L Automotive Electrical Systems I Lab MLR 2(0-4) Fall.
Practical experience with MLR-related automotive electrical systems service focused on engine electrical systems; battery, starting, charging and inclusive of accessory electrical systems.
Prerequisite: None.
Corequisite: AIM 120.
Registration Information: None.
AIM 130 Automotive Brake Systems MLR 1(1-0)

## Spring.

Design and operational theory of automotive brake systems.
Prerequisite: None.
Corequisite: AIM 130L.
Registration Information: None.
AIM 130L Automotive Brake Systems MLR Lab 2(0-4) Spring.
Practical experience with MLR-related automotive brake systems service.
Prerequisite: None.
Corequisite: AIM 130.
Registration Information: None.

AIM 155 Automotive Parts Operations 4(4-0)
As Needed.
Study of automotive industry management theory and styles of store operations including customer service skills, associate interaction, managerial responsibilities. Product and parts catalog knowledge/ advertising.
Prerequisite: None.
Corequisite: None.
Registration Information: None.
AIM 160 Automotive Manual Transmissions \& Drive Lines MLR 1(1-0) Spring.
Design and operational theory of manually shifted helical geared transmissions, clutches \& remaining drive line including final drives.
Prerequisite: None.
Corequisite: AIM 160L.
Registration Information: None.
AIM 160L Auto Manual Transmissions \& Drive Line MLR Lab 1(0-2)

## Spring

Practical experience with MLR-related automotive automatic
transmission service.
Prerequisite: None.
Corequisite: AIM 160.
Registration Information: None.
AIM 210 Automotive Engine Performance MLR 2(2-0)
Fall.
Design, theory and operation of gasoline engine performance related to: compression, volumetric efficiency, thermal efficiency, operating temperature, ignition timing, air/fuel mixture ratio and exhaust emissions. Prerequisite: AIM 110 and AIM 110 L and AIM 120 and AIM 120L.
Corequisite: AIM 210L.
Registration Information: None.
AIM 210L Automotive Engine Performance MLR Lab 2(0-4)
Practical experience with MLR-related automotive engine performance service.
Prerequisite: AIM 110 and AIM 110 L and AIM 120 and AIM 120L.
Corequisite: AIM 210.
Registration Information: None.
AIM 220 Automotive Electrical Systems II MLR/AST 2(2-0) Spring.
Theory, design and operation of digital/electronic managed automotive systems including OBD II, engine, drive train, brakes, vehicle stability, traction control, accessories and HVAC.
Prerequisite: AIM 120 and AIM 120L.
Corequisite: AIM 220L.
Registration Information: None.
AIM 220L Automotive Electrical Systems II MLR/AST Lab 2(0-4) Spring.
Practical experience with automotive electrical systems service focused digital/electronic management systems related to OBD II, engine, drive train, brakes, vehicle stability, traction control, OBD II, accessories, HVAC. Prerequisite: AIM 120 and AIM 120L.
Corequisite: AIM 220.
Registration Information: None.

AIM 230 Automotive Suspension \& Steering Systems MLR 1(0-1) Spring.
Design and operational theory of automotive suspension and steering systems.
Prerequisite: None.
Corequisites: AIM 230L.
Registration Information: None.
AIM 230L Automotive Suspension \& Steering Systems MLR Lab 2(0-4) Spring.
Practical experience with MLR-related automotive suspension \& steering service.
Prerequisite: None.
Corequisites: AIM 230.
Registration Information: None.
AIM 260 Automotive Automatic Transmission/Transaxles MLR 1(1-0) Spring.
Design and operational theory of automotive planetary geared automatic transmissions.
Prerequisite: AIM 160 and AIM 160L.
Corequisites: AIM 260L.
Registration Information: None.
AIM 260L Auto Automatic Transmission/Transaxle MLR Lab 1(0-2) Spring.
Practical experience with MLR-related planetary geared automatic
transmission/transaxle service.
Prerequisite: AIM 160 and AIM 160L.
Corequisites: AIM 260.
Registration Information: None.
AIM 265 Automotive Parts Management Systems 4(3-2)
As Needed.
Introduce students to aftermarket store operations, inventory and distribution management. Emphasis is on hands-on store operations,
business contacts, job placement and internship.
Prerequisite: AIM 105 and AIM 155.
Corequisite: None.
Registration Information: None.
AIM 296 Cooperative Education Placement (1-5 V)
Fall, Spring.
Supervised industrial field work.
Prerequisite: None.
Corequisite: None.
Registration Information: AIM major only.
AIM 305 Regulatory, Enviro, Health Issues 3(3-0)
As Needed.
A study of automotive regulatory issues to include, OSHA, SDS, RTK, health and environmental issues.
Prerequisite: None.
Corequisite: None.
Registration Information: None.
AIM 325 Fuels \& Lubrication Prod, Market, \& Conservation 3(3-0) As Needed.
Petroleum industry; basic production processes, marketing techniques, alternate fuel sources, and conservation techniques.
Prerequisite: None.
Corequisite: None.
Registration Information: None.

## AIM 345 Advanced Automotive Systems 5(3-4)

As Needed.
Theory and lab experience on new concepts in automotive electrical, fuel and suspension systems.
Prerequisite: AIM 125 and AIM 125L and AIM 165 and AIM 165L and AIM
235 and AIM 235L and AIM 255 and AIM 255L.
Corequisite: None.
Registration Information: None

## AIM 355 Automotive Shop Practices 5(2-6)

Spring
Diagnosis of electrical, fuel, engine, brake and transmission systems;
study of service management and service writer duties.
Prerequisite: AIM 125 and AIM 125L and AIM 165 and AIM 165L and AIM
235 and AIM 235L and AIM 255 and AIM 255L and AIM 345.
Corequisite: None.
Registration Information: None.
AIM 405 Personal Selling Methods and Techniques 4(3-2) As Needed.
Research, preparation and presentation methods and techniques for selling in the automotive milieu.
Prerequisite: None.
Corequisite: None.
Registration Information: None.
AIM 425 Automotive Financial Management 5(4-2)
As Needed.
Introduction to dealership operations, financial management and analysis
of OEM. Emphasis to develop experience through job placement and
internship.
Prerequisite: AIM 155 and AIM 265.
Corequisite: None.
Registration Information: None.
AIM 490 Special Projects (1-5 V)
As Needed.
Special interest area.
Prerequisite: None.
Corequisite: None.
Registration Information: Repeatable (10).
AIM 491 Special Topics (1-5 V)
As Needed.
Special Topics.
Prerequisite: None.
Corequisite: None.
Registration Information: Repeatable (10).
AIM 495 Independent Study (1-4 V)
As Needed.
Directed, independent study of topics agreed upon by the student and instructor.
Prerequisite: None.
Corequisite: None.
Registration Information: Repeatable (10).

## AIM 496 Cooperative Education Placement (1-5 V)

As Needed.
Supervised industrial field work.
Prerequisite: None.
Corequisite: None.
Registration Information: Junior or senior standing. AIM major only. Repeatable (10).

